

Education Consultants Wanted!

If you love the field of education and teaching,
AND are ready for a new challenge working in the education market,
AND want to make some **SERIOUS \$\$\$**,
we have an opportunity for you...

Varitronics®, A Brady Business is seeking energetic, motivated, and enthusiastic professionals to sell our VariQuest Visual Learning Tools to Pre-K - Grade 12 schools, and colleges/universities. The use of Varitronics products helps schools Educate, Motivate, Communicate, and Raise Funds. More than 27,000 North American schools own Varitronics products, and that number is growing quickly!

See our remarkable products at www.variquest.com.

Come join our team of highly energetic individuals who are passionate about the education market. Extensive professional sales/market training is provided.

We have education consultant positions available nationwide. Depending on the geographic territory, you would work directly for Varitronics, A Brady Business (www.bradycorp.com), or one of our professional local dealer partners.

- The Education Consultant is responsible for conducting an average of six needs-based sales demonstrations each week during the school year, onsite at schools.
- The Education Consultant must be able to successfully open, probe, support, and close on each demonstration.
- Timely and appropriate follow up to close sales is heavily emphasized.
- The Education Consultant is responsible for meeting monthly established sales quotas.
- The Education Consultant must work closely with a Sales Manager developing areas of improvement and strategizing opportunities.

Job Requirements:

- Bachelor's or associate's degree preferred.
- Previous experience as an educator preferred.
- Previous experience in field sales or demonstrated experience where effective interpersonal, organization, and time management skills preferred.
- Experience with PC based word processing and database software required.
- Personal automobile and a valid driver's license in good standing required.

How do I apply?

All interested candidates must email jobs@varitronicsystems.com